

Export Mailer November 2024

Its International Trade Week this week!

Please support TradeWeek by highlighting your export activities using these handy social media templates



Rail Forum Export Steering Group

The Steering Group met on 6th November and plans are being put in place to deliver a programme of Export Networking events focussed on DBTS priority markets: initially Canada, Ireland, Turkey and Australia. If you want to get involved, please contact me.

Southern African Railway Association / Africa

Event – We have a series of events coming up with the teams from DBT so dates for your diary. These are great opportunities for informal catch ups with the Department for Business and Trade’s Rail Specialists from Sub-Saharan Africa, Latin America and Europe.:

- 20th November 2 – 3 (book [here](#))
- 29th January 2 – 3:30 (book [here](#))
- 26th February 2 – 3:30

Queries on African market should be directed to **Shaan Padayachy** | Senior Trade Advisor | Midlands Engine Region | Africa

Email: shaan.padayachy@fco.gov.uk |

European Rail Clusters Initiative



Our thanks to ERCI Vice Chair, Veronica from Ditecfer (Italy) for speaking at the conference and for presenting the Innovation Award Finalist certificates to Ketch (Paul Warren) and Infinitive Group (Ben Craze). Fellow finalist Complete Cyber were unable to attend.

Event – Webinar **The Role of Circular Economy in the Railway Sector** will take place on **Wednesday, 27 November 2024 | 10:00-11:30 (UTC+1)**. Please register [here](#)

Opportunity: SBB Flooring materials [LDV DTZ Bodenbeläge](#)

(via Google translate!) The tender covers the development, manufacture and delivery of 2nd class floor coverings for the RABe 514 fleet. As part of the service life extension of this fleet, the existing floor coverings must be replaced. Details regarding the service description and its scope will be announced in the tender documents at the time the open procedure is published

For a discussion contact Daniel Schild daniela.schild@fcdo.gov.uk

Event – Belgium – an intra-ERCI mission is being planned to Belgium regional cluster Wallonia in 2025 with ERCI member Logistics in Wallonia. <https://www.logisticsinwallonia.be/> Please advise if you may be interested in participating.



Event – USA, Indianapolis – 20-22 May 2025 ERCI are planning a mission to attend [Railway Interchange](#) event (as an ERCI delegation). ERCI will likely have a very small stand and are arranging activities with REMSA with whom we (ERCI) have a draft MOU with. Plans to develop similar with RSI and RSSI (the other event partners). This event leans towards Freight and Infrastructure. Mission plans will including B2B Match and Briefings. The forward look is that the following edition will include exhibition space for ERCI member companies. Please let me know if you are interested in participating on the mission, (or are already attending).

Event – Canada – ERCI are also planning a joint mission to Quebec, Canada in 2025. Please let me know if you are interested.

Rest of World

Opportunity – USA – Request for Innovation for Electric autonomous transportation network for New York/New Jersey Port Authority. [See members area for details](#). (submission deadline January 2025)

Event – Ireland – Rail partnerships session with Ireland regarding DART Procurement strategy. 14th November, online. Registration link [here](#)

Event: DBT Midlands – Digital Trade Roadshow – 14 November click [here](#)

Event: British Expertise 14 Nov: [Morocco – Market Opportunity Overview](#)

Event: Digital Trade Roadshow – Birmingham – 14 November (9:30 – 4) Booking link [here](#)

Event: Morocco – Market Opportunity Overview event (online) 14 November 10 – 11:30. Booking link [here](#).

Event: Trade Mission to Saudi Arabia likely to be Q1, 2025.

Department for Business & Trade

Good catch up with DBT which took place 30 Oct. Notes on the recent Morocco visit can be found on the members area. An inward mission from USA is planned in January – this is high level roundtables but we welcome any comments/issues to raise on your behalf. Comments from members (thank you) on the SME approach for export have been submitted to DBT. Reports can be found in the DBT section of the Export Pages.

UK Trade & Export Finance Forum, 6 February 2025

The UK Trade and Export Finance Forum brings together finance and business leaders for a full day of networking, panels, case studies, workshops and keynotes, covering the latest developments in export and trade finance. Whether you are a UK supplier looking to increase your overseas trade or an international corporate seeking long-term financing, this forum will provide you with updated insight and new business connections to support you in your export journey. Book [here](#)

Department for Transport (International Team) Update

Ongoing activities around some key markets and we continue to highlight member needs and export aspirations to feed into their activities. Any questions on this, please contact me. We meet monthly. Thank you to those that responses regarding the Invitation to participate in UK-Japan Rail Working Group.

Member Query

Please advise if you have any trade issues with USA following the reception elections.

Thanks

Cat

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