

Export Mailer October 2024

Innotrans

Wasn't it mental!!!! What a show! Hopefully you are all recovered and critically, have done all the follow up!

Very busy time for TeamRF and a few snaps. Lots of coverage on LinkedIn as you would expect. I wanted to flag that Elaine spoke on the panel discussion hosted by AtkinsRealis on Connect, Move, Accelerate: Integrating rail and transit for people and place, which was very interesting.

We also had the pleasure of meeting with CrossRail International and look forward to developing that relationship for the benefit of members.

Lastly, a big highlight for me was attending the launch of the Stalder Class 99. I did a LinkedIn post which you may have spotted. I loved that this is such an effective collaboration across three significant organisations to deliver something really innovation. Well done to all involved.



Rail Forum Export Steering Group

No update from the group as the next meeting is coming up but if you have any comments or questions do let me know.

Southern African Railway Association / Africa

Following on from the Midlands Track event on 9th September – you can find a recording [here](#). **My notes** of this event can be found [here](#).

Event – We have a series of events coming up with the teams from DBT so dates for your diary:

- 20th September 2 – 3:30
- 29th January 2 – 3:30
- 26th February 2 – 3:30

Queries on African market should be directed to **Shaan Padayachy | Senior Trade Advisor | Midlands Engine Region | Africa**
Email: shaan.padayachy@fco.gov.uk |

European Rail Clusters Initiative

Elaine and I joined the Awards event at Innotrans for the [Innovation](#) and [Achievement](#) Awards. Congratulations to the winners. Congratulations also to Veronica Eleni Bocci who won Woman in Rail Awards 2024 at Innotrans for Research and Innovation, and we look forward to hearing her speak at our Conference panel next week.

We look forward to working more closely with colleagues in ERCI and remind you that that is a huge network.



Event – ERCI Webinar | Railway and AI Together for Efficient and Smart Mobility (23 October) 11:00-12:30. Book [here](#)

Event – **ERCI / B2B Match 13 Nov** – we are working with InnovateUK, and our friends in ERCI to deliver an **Innovating rail through International Collaboration** event. Event comprises of a short online briefing with Network Rail, South West Rail Innovation, InnovateUK and ERCI followed by 1:1 meetings (key here – do a strong profile using KEYWORDS and outlining who you want to talk with, what you are can offer, what you can solve etc). Register [here](#)

Also a timely opportunity! **UK / German innovation funding opportunity** Click [here](#)
UK registered organisations can apply for a share of up to £2 million to enhance UK and German collaborations in emerging fields of technology. You must collaborate with at least one German SME applying under the equivalent German ZIM programme.

Rest of World

Opportunity - Ireland – DART Update from Irish Rail click [here](#)

Event: DHL's Go Global Trade Series **webinar** on Chile and Peru (14 October) Booking link [here](#). DHL are hosting the event in collaboration with DBT. Our Ambassador to Peru and Director of Trade and Investment at the British Embassy Santiago will be speaking. Perfect for SMEs already exporting goods to LATAC or on the verge of exporting and considering LATAC (preferably Chile and/or Peru).

Event: British Expertise 14-17 Oct [Azerbaijan: UK Infrastructure Trade Mission & UK Pavilion at Baku Build](#)

Event: Going for Growth: Manufacturing and CPTPP 22 October:, in-person at AMRC Factory 2050 – **In Person** – booking [link](#) The event is open to manufacturing businesses from all sectors but not limited to: Automotive, chemical, consumer and retail, Food and Drink, Medical devices and equipment, Pharmaceuticals and Biotechnology.

Event: Market Opportunity Overview on Argentina – Online – 23 October, 1500 – 16:00 For more info and registration link, [click here](#).

Event: British Expertise 23 Oct: [Argentina - Market Opportunity Overview](#)

Event: Scandinavian Rail Optimisation event (Stockholm) 6 November – discounted tickets available for UK companies. For details visit Members Area. Programme of event [here](#).

Event – Turkey UK-Turkey Rail Forum **14*** November 2024, Ankara.

(*note this event was previously promoted as 15 November and has changed)

[Click here](#) for the flyer. The event attendance will be free of charge, but registration is required through contacting Contact: yigit.gumusok@fcdo.gov.uk

Event: DBT Midlands – Digital Trade Roadshow – 14 November click [here](#)

Event: British Expertise 12 Nov [Tanzania – Market Opportunity Overview](#)

Event: British Expertise 14 Nov: [Morocco – Market Opportunity Overview](#)

Event: Digital Trade Roadshow – Birmingham – 14 November (9:30 – 4) Booking link [here](#)

Event: Morocco – Market Opportunity Overview event (online) 14 November 10 – 11:30. Booking link [here](#).

Event: Trade Mission to Saudi Arabia likely to be Q1, 2025. UK Pavilion at [Saudi Rail](#). 20-21 November is nearly full. Direct interest to Neil Walker neil.walker@riagb.org.uk

Event: Trade Mission to AusRail (DBT with RIA) – 25-27 November 2024. [Book here](#)

Event: Rail Forum Trade Mission to [InnoRail](#), Lucknow India 28 – 30 November. We have a small delegation attending in collaboration with IBTC.

Department for Business & Trade

Simon Burke will be on our Annual Conference Export Panel next week. We have been working more closely with DBT and hope that members have seen the benefits of this. UK Export Finance will also be at the Conference so do please chat with Paul Tandy.

Department for Transport (International Team) Update

We met with the DfT team in Innotrans, and Elaine also spoke with Ben Smith, Director.

Member Query

Australia – if you have experience setting up a rail company in Australia, I have a member that would welcome a chat with you. Drop me a note and I will make introductions.

Thanks

Cat

Cat Appleby

Membership & Engagement Director

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***Working pattern: Monday, Tuesday, Wednesday and Thursday only**