

Export Mailer July 2024

Early issue of the Export Mailer as I am on leave next week (keeping it Export focussed by visiting France!) returning end July.

Rail Forum Export Steering Group

We welcome new members of the steering group:

- Neil Gregory from GOS Engineering
- Daniel Stephens, Encompass Engineering

Southern African Railway Association / Africa

New Date Event: Midland Track – Virtual Meet the Buyer **9 September** – Africa & Peru! [Booking link](#)

European Rail Clusters Initiative

Event: ERCI Webinar | Association of American Railroads: Standards, Rules & The Approval Process, Tuesday, 16 July 2024, Time: 15:00-16:30 UTC+2 (14:00-15:30 UTC+1 | UK and Western Europe, 16:00-17:30 UTC+3 | Eastern Europe and Türkiye) [Registration Link:](#)

Rest of World

Event – MakeUK Defence have a webinar on 10th July (2pm) covering the Do's and Don'ts when entering the US supply chain and navigating US Export Controls. [Booking link](#)

Event: **Last minute places contact Events@RailForum.uk** Turasas (Rolling Stock) briefing event in Derby including 1:1 with the delegation on 11th July. [Booking link](#)

Event: Innotrans - A number of commercial officers from DBT will be attending and are available to meet with at the GREAT Pavilion. **We will share details of how to book a place when received from DBT (anticipated after 19th July)**

Event: Innotrans – Reception at the British Embassy **We will share details of how to book a place when received from DBT (anticipated after Election – via [RIA's website](#))**

Event: Israel Infrastructure Webinar, 17 July 10am

The British Embassy in Tel Aviv, in conjunction with the Israeli Ministry of Finance and NTA, invites you to register for a Webinar to showcase Israel's infrastructure for Growth plans specifically aimed at UK companies. The Webinar will cover information about the following projects:

- Metro, LRT, Heavy Rail detailing the procurement strategy and tender packages
- Aviation: New International Airport
- Waste-to-Energy
- Biogas
- Desalination
- Renewables (PV, Wind, BESS)

Booking [link](#)

Market query – India

We welcome your thoughts on both interest levels in the India Rail Market AND thoughts on InnoRail Show, November 2024 9 <https://www.innorail.in/>)

Department for Business & Trade

- Rail Forum has our regular catch up with the London Trade team on 27 June. Plans for Innotrans developing with both Meet the Commercial Officer and Meet the Buyer taking place. Pending details but booking will be via RIA – link will be shared as/when we receive this.
- Scoping visit planned for India (Lucknow innovation event) – if you have interest or knowledge about this event, that is welcome.

Department for Transport (International Team) Update

No update as in Purdah due to the elections.

Member Query

Thanks to those that have already responded. Please help us by responding to the following queries:

- **Potential Exporter** – what are your barriers to export.
- **Current Exporter** – what information are you asked from international buyers that is different from what you would provide a domestic company? This will help us prepare requirements for our Capability Brochure.

Responses will be shared with the Export Steering Group – **unattributed**.

Premium Member? If you want to highlight your export activity, an opportunity for collaboration, top tips etc in our Export Mailer, please let me know. You can have 100 words and your logo!

Thanks

Cat

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Membership & Engagement Director

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***Working pattern: Monday, Tuesday, Wednesday and Thursday only**