

# LEVEL 3: TENDER OPPORTUNITY FORM

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Date of submission: Tuesday, 23 January 2024



Department for  
Business & Trade

## Basic information

Sector		Infrastructure - Railway
Project Name		Office National des Chemins de Fer (ONCF)
Project value		\$US 1.59bn
Project Owner		Office National des Chemins de Fer (ONCF)
Country/Region		Morocco / North Africa
Buyer Type		Public Sector
Level of engagement		Director General of ONCF
Competition		France, Germany, USA, Spain, China, Italy
Partner		Ministry of Transportation
Linked to DIT activity		N/A
Date of next milestone		<b>April 2024 tenders close</b>
Company Name		Office National des Chemins de Fer (ONCF)



## Stage of Development

Concept

Pre-feasibility

Feasibility

Engineering & Design

Procurement

Construction

Start-up and implementation

Operation and maintenance

## DBT involvement

Sector director

High Commissioner

Midlands Delivery  
Partner



UKEF rep

Sector lead /specialist

ITA



## Details

### Project description

**Background:** The ONCF contract which is due to be signed by July 31 2024 is in several parts.

#### 1. Rolling stock

- 18 trainsets for ONCF's nascent high speed network,
- 40 trainsets for 200 km/h inter-city services such as Fez – Casablanca,
- 60 medium-distance sets and 50 suburban units.

**2. Maintenance partnership** with the supplier that would entail establishing a rolling stock maintenance base in Morocco

**3. Industrial development partnership** that will include local assembly of trains and sub-systems, with the possibility of developing trains for export contracts

#### Contracts awarded:

- Supervisory contracts for studies covering an extension of the existing Tanger – Kénitra high speed line over the 450 km to Marrakech
- Study for the Marrakech – Agadir section followed in July 2023
- Availability and reliability of rolling stock, digitisation and digital transformation,

#### Competitive Landscape:

- **Among companies reported** to be interested in the rolling stock tender are CAF, Siemens Mobility, CRRC, Hyundai, Hitachi Rail Italy, Patentes Talgo and Alstom, whose Spanish subsidiary Alstom España would be responsible for bidding and for fulfilling the contract.

### Required Action

Given the importance and complexity of this project, ONCF says that procurement will be undertaken under a multi-stage competitive dialogue process.

#### Link to tender website is

[Portail Marocain des Marchés Publics \(marchespublics.gov.ma\)](https://marchespublics.gov.ma)

### Project timeline in months

Start



Sep 22

Octo 23

Dec 23

Decision



April 24

End



Jan 27





Financed  Yes

Confidential  No

Documents available

<input checked="" type="checkbox"/>	Expression of Interest	<input checked="" type="checkbox"/>	Request for proposals	<input checked="" type="checkbox"/>	Request for Tender	<input checked="" type="checkbox"/>	Event details/Links
<input type="checkbox"/>	Request for Information	<input type="checkbox"/>	Request for Quote	<input checked="" type="checkbox"/>	Company profile/presentation	<input checked="" type="checkbox"/>	Project Description

Details

Project description

**Background:** ONCF (<https://www.morocco trains.com/oncf-trains.html>) is a state-owned company that is under the control of the Ministry of Equipment, Transport and Logistics. ONCF performs several operations and has as a mission to exploit the rail infrastructure; to study, build and maintain the train lines in the network; to exploit all the businesses related to railway services locally and nationally.

Morocco currently operates a fleet of 12 Alstom-built double-deck TGV trainsets at up to 320 km/h on the 186 km high speed line built between Tanger and Kénitra, with trains marketed as Al Boraq continuing over upgraded tracks to and from Rabat and Casablanca. Morocco is embarking on a big rail program similar to Egypt which has already started three years ago and is under the implementation phase. It would include building of new rails, expanding current, overhaul of existing including purchase of supply.

The trains are intended to meet growing demand for passenger services and to replace older stock that ONCF plans to withdraw in the near future, Deliveries will start in 2027 and continue at least until 2030.

Required Action

Morocco’s National Office of Railways (ONCF) has announced a tender for the acquisition of 168 trains, marking a major step in the country’s preparation for the 2030 World Cup.

**Additional projects at an advanced stage include :**

- 168 new trains to replace rollingstock
- A fleet maintenance partnership
- New lines for urban, regional and long-distance transport, including high-speed lines

**Based on discussion with owner;**

1. **ITA; Sector specialists** to confirm capabilities within aviation training and accreditation as indicated herein
2. **ITA generalist;** Provide company names and websites for selection
3. **Overseas Champion;** To support introduction to buyer and once in selection is received to provide introduction over MS Teams.