



UK Export
Finance

UK Export Finance

Win contracts. Fulfil orders. Get paid.

Paul Tandy

Export Finance Manager – East Midlands





About UK Export Finance

- The **world's first export credit agency**, established in 1919
- Strategically and Operationally linked to the Department for Business & Trade
- Complement, not compete with the private sector – Lenders and Credit Insurers
- We support UK businesses that export – our **tried and tested product range** includes:
 - Working capital products
 - Buyer finance
 - Export insurance policies
- Ranked #1 in the world for sustainable finance by TXF



Our products

Buyer Finance

Win contracts: attractive financing terms for overseas buyers of UK goods and services can help exporters **make their offering more competitive**

- Buyer Credit Facility
- Direct Lending
- Standard Buyer Loan Guarantee
- Bills and Notes Guarantee

Exporter Guarantees

Fulfil orders: help companies access the support they need to fulfil a contract, giving them the confidence to **take on more contracts and increase their turnover**

- Bond Support Scheme
- Export Working Capital Scheme
- General Export Facility
- Export Development Guarantee
- Supply Chain Discount Guarantee

Insurance

Get paid: help companies manage risks in challenging markets, **ensuring that they get paid** even where the private market is not able to offer insurance

- Bond Insurance Policy
- Export Insurance Policy
- Overseas Investment Insurance



UK Export
Finance

Supplier fairs

- Connecting UK businesses with overseas buyers and international projects
- Project information and one-to-one meetings with buyer representatives
- UKEF support available for UK suppliers



An aerial photograph of a busy port. The image shows several large gantry cranes extending over a body of water. Below the cranes, numerous colorful shipping containers (red, blue, white, and orange) are stacked on the docks. The water is a deep blue-green color. The overall scene is industrial and active.

Paul Tandy | Export Finance Manager

M. +44 (0)7500 047523

paul.tandy@ukexportfinance.gov.uk

Thank you!